

### September 24-26, 2024

Sept. 24-25 - Exhibits

Austin Convention Center

Austin, TX

hcarefacilities.com

# EXHIBIT & SPONSORSHIP PROSPECTUS

Opportunities to reach healthcare facility buyers and architects who specify

#### **CONNECTING ALL STAKEHOLDERS**

Responsible for the Planning, Design, Construction and Operations of Healthcare Facilities

Care Design Contact Ann Belz at 203-307-2695 or ann@jdevents.com

"This was our first show and we were impressed with the quality of attendees – we will be back next year!"

TRACEY HEIMPEL, NATIONAL SALES DIRECTOR, STANCE HEALTHCARE

"HFSE outperformed our expectations! The quality of the attendees are excellent for our type of business."

-JOE KINGSTON, DIRECTOR, FABRICATION & ADVANCED NDT SERVICES, SMITH-EMERY LABORATORIES, INC.

#### **ABOUT US**

- RICH HISTORY WITH PROVEN TRACK RECORD In 2024
  the Healthcare Facilities Symposium & Expo (HFSE) will
  celebrate our 37th year connecting some of the most
  passionate and dedicated thought-leaders in healthcare
  construction and design in Austin, TX.
- EXTENSIVE OPPORTUNITIES are available to reach your target audience of healthcare buyers and specifiers all year. This includes exhibitor opportunities and digital options like Custom Webinars, Custom Emails, Solution Spotlights and Leaflet e-Newsletter Advertising. Design Team Galleries are available for architectural firms to showcase projects and provide a 15-minute speaking opportunity (limited availability) and sponsorships to elevate your brand. These buyers come to HFSE searching for products and solutions for designing and building innovative healthcare environments.
- A DIFFERENT EXPERIENCE Join us and meet our niche audience coming from across the country to HFSE, gathering together in a special, caring community environment that truly makes HFSE unique. The engagement, the emotions, the magic from the inspirational keynotes, the music, passionate presentations, the dedicated people, results in more in-depth interactions, and quality conversations that are more meaningful and that bring results. Join us in Austin.
- OUR AUDIENCE Includes the entire team of stakeholders responsible for the planning, design, construction, operations and management of healthcare facilities.

# ATTRACTING HEALTHCARE PROVIDERS IS A TOP PRIORITY

#### **HFSE IS DIFFERENT BY DESIGN**

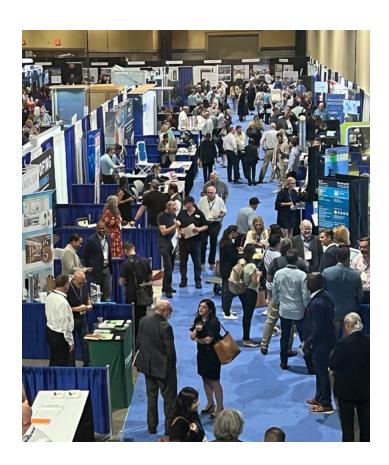
- Healthcare Providers speak on all of our educational panels (it's required).
- Healthcare Providers make up one of the largest audience segments of our show.
- Healthcare Providers serve on our independent advisory board and provide critical insight into what's on the minds of the industry and what HFSE needs to address.
- Healthcare Providers receive special lower pricing and can attend conference education which is only for healthcare employees.

Join us in Austin for a different kind of experience! Call today to reserve space!

#### STAND OUT AND BE SEEN

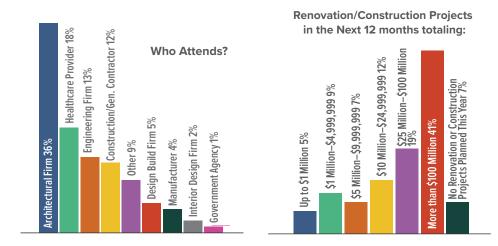
### COST SAVINGS — MORE TARGETED — BETTER VALUE — BETTER ROI AND SUCCESS

- Don't drown in a big ocean of exhibitors like at some shows.
- Exhibit at HFSE stand out and be seen by key healthcare facilities buyers and specifiers with big budgets and buying power.
- HFSE's audience is more targeted, more focused, and delivers better value, better ROI and success. HFSE is cost effective, results-oriented (with a 33% less expensive booth package than some other shows) and an efficient use of your time.
- Robust booth package includes 2 invitation programs, social media visibility, 4 expo hall passes and 1 full conference pass for your team and post-show attendee mailing list.
- HFSE is a quality event produced with attention to detail, by our experienced, knowledgeable team, providing outstanding customer service giving you a better experience, engagement and success.
- We are respectful of your time HFSE is Tuesday through Thursday (no weekend move-in that requires higher labor rates).



#### **EVENT HIGHLIGHTS**

- Audience. Meet face-to-face with thousands of motivated, interested and engaged stakeholders responsible for purchasing products and solutions to improve their current and new facilities.
- Robust Educational Program. World-class conference program featuring thought leaders from design firms and healthcare facilities. Our educational program includes conference sessions, inspiring keynote presentations, dynamic interactive pre-conference workshops, discussion forums, facility tours and more.
- Esteemed Independent Advisory Board. HFSE receives industry support, expert advice and guidance from some of the top industry leaders from across the country.
- Promotional Outreach. HFSE's extensive promotional campaign includes print ads, email marketing, digital media, retargeting, social media, and telemarketing resulting in over a million impressions across all channels.
- Networking Events and Quality Face Time with Attendees in the Exhibit Hall and at networking events including the Symposium Party and Raffle Fundraiser, the Networking Reception Ice Cream Social, the Networking Mixer Happy Hour, the Awards Luncheon, Networking Lunch on the Exhibit Floor and more.



#### LARGE BUDGETS AND BUYING POWER

93% of 2023 attendees will be involved with a project within the next 12 months and 72% of those projects valued at \$10 Million or more while 41% of those projects are valued at more than \$100 Million



#### **EXHIBIT HALL & NETWORKING SCHEDULE**

#### TUESDAY, SEP. 24, 2024

	,
7:00 – 8:30 AM	Networking Breakfast*
8:30 – 9:45 AM	Keynote Presentation
11:00 – 11:15 AM	Recharge Break
12:15 – 1:30 PM	Awards Luncheon*
2:45 – 3:00 PM	Networking Break
4:00 – 6:00 PM	Exhibit Hall Open
4:00 – 6:00 PM	Symposium Party & Raffle in Exhibit Hall

<b>WEDNESDAY, SEP. 25, 2024</b>		
7:00 – 8:00 AM	Networking Breakfast*	
9:15 – 10:30 AM	Keynote Presentation	
10:30 – 3:00 PM	Exhibit Hall Open	
10:45 – 2:45 PM	Design Solutions Theater Presentations	
11:30 – 1:00 PM	Networking Lunch in Exhibit Hall	
2:00 – 3:00 PM	Ice Cream Social in the Exhibit Hall	
6:00 – 7:30 PM	Happy Hour — Offsite	
*Requires Confere	nce Pass to attend.	

#### **TRADE & ASSOCIATION PARTNERS**

(See website for complete schedule)

HFSE partners with a range of industry associations, publications, blogs and e-newsletters on marketing, special events, exhibits and education including:

















#### WHY EXHIBIT OR SPONSOR AT HFSE?

- Showcase your solutions to our audience of high-value, senior leaders from hospitals, healthcare systems, construction, architectural design and engineering firms including healthcare providers, architects, facility managers, engineers, interior designers, construction professionals, healthcare planners and owners.
- Reach your target audience and gain access to key decision makers you might not otherwise reach.
- Lead generation—build your pipeline to drive sales.
- Network with peers and build new relationships with key industry experts to help grow your business.
- Thought leadership—create brand awareness and increase ROI.

#### HFSE 2024 EXHIBITOR PACKAGES

Exhibit space and promotional opportunities designed to drive buyer traffic pre-event, at the event and post-event.

#### **EXHIBITOR BOOTH PACKAGE**

#### **\$4,395** per **10**′x**10**′ booth space

(\$350 charge for each exposed corner)

Your Investment Includes:

- Company listing and description on website and in Event Guide
- Exhibitor listing in the HFSE Mobile App
- Company branding included in our extensive event marketing campaign
- Top 25 Invitation Program: (Free Conference Pass) Invite your Top 25 qualified customers and prospects from healthcare to HFSE – they receive a one-day Conference Pass at no charge. \*(Deadlines apply)
- VIP Expo Hall Invitation Program: (Free Exhibit Hall Pass). Invite an unlimited number of guests to the exhibit hall for free using our Be Our Guest Email or PDF ticket
- 4 exhibitor personnel badges per 10´x10´ booth
- 1 Full Conference Pass (\$1,795 value)
- Post-Show attendee mailing list
- Admission to Happy Hour networking party at an offsite venue
- Booth includes: Company identification sign, 8' high back drape with 3' high side drape, 24-hour perimeter security

#### CONVENIENT BOOTH PACKAGE

#### \$5,295 per 10'x10' booth space

Includes standard Exhibitor Booth Package listed above PLUS the following items for inside your booth:

- Carpet
- 6 table skirted (black drape)
- · 2 Black Diamond side chairs
- · Corrugated wastebasket
- Electric 500-watt outlet
- · Up to 200 lbs. of drayage

(No substitutions or upgrades, offer expires September 1, 2024)

#### **DESIGN TEAM GALLERY**

#### **\$4,195** per space

#### **ONSITE DISPLAY**

- Space for two 40" x 40" poster boards to showcase your healthcare project
- Company identification sign
- A bin to distribute marketing material up to 8.5" x 11"
- · A business card holder to collect attendee leads
- · On-site labor to hang project boards
- Return shipping of boards

#### **BRANDING & EXPOSURE**

- Company listing and description on HFSE website, Event Guide and in HFSE Mobile App
   Limited
- 15-minute Presentation in the Design Solutions
  Theater
- Digital Design Gallery Presence Your digital images will be displayed in a second high traffic area of the show
- Solution Spotlight email promoting your firm is sent to our pre-registered attendees
- Company branding in our extensive marketing campaign including emails, social media and more

#### **EDUCATION & NETWORKING**

 Full Conference Passes – 1 for your company and 1 for your client (\$3,590 value)

#### PREMIUM COMPANY LOGO LISTING:

#### \$600

Upgrade to this enhanced exhibitor or gallery listing and make a big first impression with HFSE attendees which includes:

- Logo in the printed Event Guide (handed out to all attendees on-site)
- · Logo on HFSE web site
- Logo on HFSE mobile app
- Video, (20) product images and (5) brochure PDF's on HFSE web site

\*Qualified individuals for complimentary conference passes are architects, interior designers, engineers, contractors and representatives from healthcare facilities. Product manufacturers, services providers and consultants do not qualify for the complimentary conference invitation program. They must not be currently registered. If they participated in the Free program last year, they do not qualify. Duplicate names submitted by different companies will be invited by the first company who submits.

Availability!

#### MAXIMIZE SUCCESS AND ROI

- Participate in all the show has to offer, not just the exhibit hall, but also the conference sessions, workshops and networking events to maximize your face time with key healthcare facilities buyers and healthcare architects and increase ROI and success.
- Exhibit Hall Feature Areas driving engagement and traffic on the show floor include two Design Solutions Theaters featuring architectural design firm presentations, HFSE Engagement Area, Ask the Expert, two mobile show rooms, Scavenger Hunt and more designed to encourage attendees to spend more time.
- Top 25 Invitation Program (Free Conference Pass) is designed to help our exhibitors be successful and meet with your top healthcare customers and prospects at the event. Your top prospects will be invited to meet with you at the show and attend our highly acclaimed conference program and expo for free.
- Branding Year-round exposure on our website, emails, retargeting, social media, hundreds and thousands of impressions.

#### HFSE PRODUCT AND SERVICE CATEGORIES:

Acoustical Solutions

Architects

Artwork/Pictures

Asset Tracking

**Building Automation & Management Systems** 

**Building Materials** 

Cabinets/Casegoods

Ceiling/Ceiling systems

Cleaning Supplies & Equipment

Communications Systems

Construction Management

Doors/Frames/Windows/ Skylights

**Electrical Equipment** 

Electronic Medical Records (EMR)

Elevators/Escalators

**Engineering Consulting** 

**Environmental Products** 

Fabric/Textiles

Fire/Safety Systems

Flooring/Floor Coverings

Furniture/Furnishings

Glass Products

Green Products

HVAC Equipment

Insulation & Moisture Control

Interior Wall Surfaces

Kiosks & Interactive

Lighting Products Lighting Services

Lockers/Storage

Mechanical Systems - HVAC/Plumbing/Heating

Medical Beds/Headwalls

Medical Fauinment

Mobile clinics/kitchens

Modular Wall Systems

Modular/Temporary Buildings

Nurse Call Systems

Patient Handling Equipment/Lifts

Plumbing Fixtures/Equipment

Radiation Shielding

Roofing Systems/ Products

Security Systems: Access Control/CCTV

Software - IT

Solar

Stone/Tile/Concrete

Storage Systems

Surfacing Materials

Technology Systems

Telehealth

Wall Panel Systems

Washroom Fixtures

Waste Management

Water Features

Water Treatment

Wayfinding/Signage/Digital Signage

Window Treatments/Textile/Fabrics

Workstations







# DIGITAL OPPORTUNITIES, MARKETING, BRANDING, TRAFFIC DRIVERS AND SPONSORSHIPS

HFSE offers marketing, branding, sponsorships and numerous digital opportunities to elevate your brand by connecting you with our healthcare design and construction community year-round.

Reach our HFSE audience anytime and drive revenue now. You'll build brand awareness, grow your business and stay engaged with high level healthcare buyers and specifiers.

You can Sponsor a Custom Webinar to position your organization as a thought leader, educate the industry and create brand share, while generating leads. Or consider a Custom Email, digital advertisement featuring your product in our Leaflet E-Newsletter, Solution Spotlight email promotion or White Paper.

**Exhibitor/Non-Exhibitor Price:** 

#### Leaflet e-Newsletter Advertisement

\$650 / \$750 per ad

Advertise in the *Leaflet* bi-monthly e-newsletter featuring articles submitted by Symposium Advisory Board members and speakers, guest columnists, industry views from *Medical Construction & Design Magazine*, editorial content, recent tweets from @hcarefacilities and white papers.

#### **Custom Webinar**

#### 1 Webinar \$3,500, 2 Webinars for \$6,000

This is an opportunity for your subject matter expert to provide a relevant online webinar presentation to our healthcare design and construction community. Position your organization as a thought leader, create brand share, while generating leads.

Gain exposure to potential clients while having their undivided attention, providing valuable information including case studies, best practices, and lessons learned, not only demonstrating your organization as an industry expert but separating your organization from your competition.

Includes 60-minute webinar presentation and on demand archived version on hcarefacilties.com, branding and visibility, lead report of registrant's full contact information, 3 custom registration questions, and post-webinar survey. Our webinar team will handle the logistics, marketing and promotion and will walk you through the process.

• Your logo will be featured on the HFSE website as a Digital Content Partner

#### **Custom Email Promotions**

\$2,000 / 3,000

Provide a custom email and get your compelling message into the hands of our Healthcare Facilities Symposium audience. This is an excellent way to promote your products and participation at HFSE 2024—driving traffic to your booth, website and sales office. This email is exclusive to your organization—you own the messaging, branding and content. *Limited availability.* 

• Your logo will be featured on the HFSE website as a Digital Content Partner

#### **White Paper Promotion**

\$1,000 / \$1,500

White paper opportunities include promotion and hosting of a white paper on hoarefacilities.com for six months and additional bonus distribution in a minimum of one Leaflet e-Newsletter. Lead report provided monthly with full contact information including email addresses.

#### **Solutions Spotlight Email Promotion**

#### Basic Spotlight \$700/\$800

Feature your product or solution in a shared Solutions Spotlight email promotion. This monthly email promotion showcases a limited number of innovative products and solutions to the Healthcare Facilities Symposium & Expo community. The email includes your product image, headline, target URL and description.

• Your logo will be featured on the HFSE website as a Digital Content Partner

#### **HFSE Website Banner Advertising**

#### \$750/month

- Build brand awareness and drive traffic to your booth or Design Team Gallery with an HFSE Website Banner Ad
- (1) Banner Ad (728 x 90) Run of Site (ROS) advertising on the HFSE Website, can appear on any web page.

CALL TODAY to discuss a strategic marketing program to drive your success.









#### SPONSORSHIP OPPORTUNITIES

#### Traffic Drivers, Advertising and Sponsorships to Elevate Your Brand

We have a variety of sponsorships to choose from to reinforce your brand to our high value attendees. Tie your brand to our high-level educational content as a Conference Session Room Sponsor. Have a new product or service you would like to highlight at the Healthcare Facilities Symposium & Expo? Call me to discuss branding opportunities and sponsorships to help achieve your goals.

Opening Keynote

Sponsor

Day Two Keynote

Sponsor

Closing Keynote Sponsor

Networking Lunch on

Exhibit Floor

Symposium Party

Ice Cream Social in Exhibit Hall

Aisle Signs

Registration

Facility Tour Bus

Networking Breakfast (3)

Exhibit Hall Coffee Break for Attendees

Water Bottles

Event Guide Floorplan

Lanyards

Notebooks Badges

0 (

Conference Session

Room Sponsor

Private Business Suite Attendee Distribution

Item

Item

Pen Sponsor
Banner in Prime Location

Mobile App Sponsor

Mobile App Banner

Advertising

Pop Up Banner

Lounge Seating in

Hallway

Happy Hour Sponsor

Design Solutions Theater

Sponsor

Flooring Sponsorship

**Custom Webinar** 

Leaflet e-Newsletter

Advertising

Solutions Spotlight Email

Promotion

**Custom Email Promotion** 

White Paper Promotion

Window Clings

Floor Clings

**Escalator Clings** 

Column Wraps

Raffle Prize Bucket

Hydration Sponsorship

Sustainability

Sponsorship

Countdown to HFSE

Newsletter

**CONSTRUCTION COMPANIES** – Have your brand seen by every attendee as our Badge Sponsor, Lanyard Sponsor, Registration Sponsor and more. And we'll include a full conference pass to attend the conference sessions with your sponsorship – call for details.

**FLOORING COMPANIES** – Sponsor the aisle where your exhibitor booth is located for maximum visibility.

WINDOW CLINGS, FLOOR CLINGS, ESCALATOR CLINGS, COLUMN WRAPS – Call for Details

**NEW HFSE ENGAGEMENT AREA - Call for Details** 

**FURNITURE COMPANIES** – sponsor the Design Solutions Theater and provide the seating in these high traffic education areas of the show floor. Additional opportunity to provide lounge seating in high traffic area.

#### SPONSOR AT THE HIGHEST LEVEL

Platinum, Gold, and Silver Sponsorships are available.

- Choose from three levels for comprehensive pre-event, on-site and post event branding at top billing.
- Custom packages are available call for details.

#### HOW ARE YOU DRIVING TRAFFIC TO YOUR BOOTH?

Are you looking for ways to enhance your presence and have your organization stand out above your competition? Check out our advertising, marketing, branding and Sponsorship opportunities to elevate your brand. Don't miss out on these great options designed to maximize your company's visibility and drive traffic to your booth:

#### **Scavenger Hunt Sponsorship**

\$3,000

- Logo on Event Guide Sponsor Page
- Logo with Company Description in Event Guide & Website Exhibitor List
- · Logo/Link on Website Sponsors Page
- Attendees will be given a clue to point them to your booth
- Logo on Onsite Sponsor Banners (Deadlines apply)
- Pre-Show and Post-Show Attendee Mailing List
- (1) full conference pass (\$1,795 value)

#### **Advertising in Event Guide**

Deadline: August 4th

One of the most cost effective ways to promote your brand and messaging. Attendees utilize the Event Guide during the show and year round.

- Premium Logo Listing in Event Guide/Website \$600
- Additional listing in Event Guide/Website \$500
- Full Page Ad in Event Guide \$1,595
- Half Page Ad \$800
- Inside Front Cover \$2,000
- Inside Back Cover \$2.000
- Back Cover \$2,500

#### Raffle Prize Bucket Traffic Driver In Your Booth

\$600

We hold an annual raffle each year with prizes donated by our raffle committee, to give back to a well deserving organization.

- Participating companies will have a "Raffle Prize Bucket" in their booth.
- Attendees will come to your booth to speak with you and will drop tickets in the bucket for the raffle item associated with your company.

**SECURE YOUR BOOTH, DESIGN GALLERY OR SPONSORSHIP TODAY!** CONTACT: Ann Belz | ann@jdevents.com | 203-307-2695 or 603-471-0877

#### ATTENDEE LIST

#### SAMPLE OF 2023 HOSPITALS, HEALTHCARE FACILITIES AND HEALTH SYSTEMS:

AdventHealth

Advocate Health

Atrium Health

BHDP

**BJC HealthCare** 

Bon Secours Mercy Health

Boston Children's Hospital

**Boston Medical Center** 

Brigham and Women`s

Hospital

Canandaigua VA Medical

Center

Cape Fear Valley Health

System

CaroMont Health

Catholic Health

**CEDARS-SINAI** 

CentraCare Health

Changle District Hospital,

Fuzhou City CHINA

Charles River Community

Health

charsadda pharmacy

Children s National Hospital

Children's Hospital of

Philadelphia

Childrens Healthcare of

Atlanta

Chinese Hospital

Cleveland Clinic

Community Health Network

Community Health Systems

Compass Surgical Partners

Cook Children's Health Care

System

**Delaware Valley Community** 

Health

Department of Veterans

Affairs

Allalis

Dept. of Housing and Urban

Development

DHUD\Healthcare Programs

Duke Health

Eskenazi Health

Express Med

FirstHealth of the Carolinas

Five Rivers Health Centers

Flagship Healthcare

**Properties** 

Grifols

Harris Health System

Indian Health Service

Indiana University Health

Inova Health

Inova Musculoskeletal

**IU** Health

Jai Forte

Jesse Brown VA

Kangpaining Pharmaceutical Technology Co., Ltd.

3,7

Launceston General Hospital Lucile Packard Children s

Hospital

Main Line Health

MAYO CLINIC

Mayo Clinic Arizona

MD Anderson Cancer Center

Medxcel

Memorial Hermann

Memorial Sloan Kettering

Cancer Center

Mercy Health

MetroHealth

Milwaukee County

Mind 24-7

Mingo

myPlace Health

Nationwide Children s

Hospital

Nemours Children s Health

Northwell Health

Northwestern Medicine

Novant Health

OhioHealth

Parkland Hospital

Penn Medicine

Pure Project Management

Rendina Healthcare Real

Estate

Robert Wood Johnson

University Hospital

Rush University Medical Center

Seattle Children?s Hospital

University of Washington

Southern Arizona V.A. Health Care System

Stanford Health Care

Stanford Medicine Children's

Health

State of Tennessee

Tenet Healthcare

UDLR

UI Health

UK HealthCare Facilities

Planning

UMC El Paso

**UNC** Health

University Medical Center of

El Paso

University of California Irvine / Division of Finance and Administration Design and Construction Ser

University of Chicago Medicine

University of Iowa Hospital and Clinics

University of Kentucky

University of Maryland School of Medicine/ Medical

Center UNMC

UT Health San Antonio Multispecialty and Research

Hospital

VA Boston Healthcare System

VA Caribbean Healthcare System

VA Healthcare Center

VA SAJ

VCU Health System

Vizient, Inc.

Warren Clinic, Inc., a part of

Saint Francis Healt Wayne HealthCare

White River Indian Hospital

WVU Medicine Fairmont

Medical Center



#### ATTENDEE LIST

#### SAMPLE OF 2023 ARCHITECTURE, CONSTRUCTION, DESIGN AND ENGINEERING FIRMS:

Accurate Contracting Services ACI/Boland, Inc. **ADAMS Project** Management **ADC** Engineering Advantage Interior Supply AE7 **AECOM** Affiliated Engineers AKF Group Albert Kahn Associates Alfred Williams & Company **ALSC Architects** Americaribe / Bouygues **Batiment International** Anchor Planning Andrews Architects, Inc Apogee Aquafinity Arcadis (formerly CRTKL) **ARCH** Design **Architects Orange** architecture+ Array Architects Arup Ascension Health Atkore - Unistrut Construction Austin Commercial Avani Parikh Architecture PC Babendure Design Bancroft Architects + Engineers Bard Rao + Athanas Consulting Engineers Barge Design Solutions Barton Malow bda architects **Bear Construction** Company Beck Group **BHDP** Architecture Blue Cottage of CannonDesign **BMS CAT BNB**uilders Bonitz Inc Bostwick Design Partnership **Boulder Associates** Brasfield & Gorrie Broaddus & Associates Broaddus Planning

BRUNS-PAK

**BUF Studio** 

**BSA LifeStructures** 

Bureau Veritas Burns & McDonnell **Burns Enginering** Butz Cannon Design Capital Engineering Consultants, Inc. Charlotte Engineers Chianis + Anderson Architects **Choate Construction** Christner Architects Clark Construction Group, LLC Clark Patterson Lee Clean and Science **CLUNE** CONSTRUCTION CMTA INC **CO** Architects Coast 2 Coast Compass 5 Partners Corgan Covalus, LLC CPL Architects & Engineers CRGA Design **CRTKL Cumming Group Cumming Mgt Group** Cuningham Dan Lurie Associates, Inc DBSI Inc. DCI Design Collaborative DesignGroup DesignLOGIQ Detailed by Design Development & Construction Insight **Devenney Group** Architects Diagnosingldesign DLR Group DLR grouplWMBA **DPR** Construction DS Healthcare dsk architects Dunbar DWG Inc. Consulting Engineers E4H **EAPC Architects &** Engineers Easter Healthcare Consulting Eckroth Planning Group ECS Southeast, LLP

Edifice LLC

Elevar Design Group

Environments 4 Health

Architecture **ERDMAN** Eriksson Engineering Associates, Ltd. ESD/ Stantec Eskola Roofing & Waterproofing **ESP** Associates Evergreen Silks NC Inc EwingCole Faith Group, LLC FFF Flad Architects Four Point Design Freeman Architecture FSA Gensler **GHR** Engineers and Associates, Inc. Gilbane Building Company **GMF Steel Group GMS** Engineers Goodwyn Mills Cawood Gresham Smith Gresla Architects Inc. GRESLA ARCHITECTS, GUIDE Architecture, LLC Guidon Design HAMMES COMPANY Harker Hasenstab Architects Haskell Architects and Engineers, PA Hayden Design HDR Architectural HEAPY Hensel Phelps **HFG** Architecture High Concrete Group LLC dba StructureCare **HMC** Architects Hobbs+Black Associates, Inc. Hoefer Welker HOK Hord Coplan Macht HR COMPANY Human eXperience HuntonBrady

Architects, P.A.

I.C. Thomasson

**INNOVATE** Architecture

Innovations Design

Associates

& Interiors

INVISION

**IMEG** 

Group

ITGLarson Inc. J.E. Dunn Construction Jacobs JE Dunn Construction Jhi Healthcare Design Kahler Slater Kawneer **KDA** Architecture Kimley-Horn KLH Engineers, Inc. LaBella LandDesign Landmark Builders Lavallee Brensiner Architects Lawrence Group Layton Construction Lellyett & Rogers LEO A DALY LF Driscoll Co. Little Diversified Architectural Consulting LMH Architecture Loring Consulting Engineers LS3P luis vidal + architects Lynch Mykins Structural Engineers MASS Design Group Mazzetti+GBA MB Kahn Construction Co., Inc. McAdams McCarthy McCulloch England **Associates Architects** McKim & Creed McMillan Pazdan Smith Architecture Meadows & Ohly MedicalSystem Company Messer Construction Midwest D-Vision Solutions MKM architecture + desian MODLOGIQ Mona + Associates Design, LLC Moody Nolan MSS Solutions **NAC Architecture** Nacht & Lewis NBBJ **Neighboring Concepts** 

Northstar Management Co., LLC Novus Architects O Connell Robertson O Donnell & Naccarato Oculus Office Environments Officeworks Inc. Osborn Engineering OWH, Inc. P4H Inc. Page Page Architects & Engineers Page Southerland Page Parsons Pawling Payette Pepper Construction Perkins & Will Perkins Eastman Perkins Eastman Black Architects Inc Perspectus Architecture PF & A Design Phase Zero Design Precision Plumbing & Service, LLC Prime AE Group Progressive AE Project Management Advisors, Inc. Radco Construction Services Inc Radco Roofing RenzCo Architecture Rice Fergus Miller **RMF** Engineering Robins & Morton Rodgers Builders Rogers-O'Brien Construction **RTA Architects** Rudolph Libbe Inc. Russell + Lopes Architects Samet Corp Sanford Rose Associates SCA - Stewart & Conners Architects, Schehr Design Selbert Perkins Design SGA/Narmour Wright Shepley Bulfinch Sichuan Deruntianchen Medical Devices Co.. l td Siemens Skanska USA

Skyler Design Build,

Smith Hager Bajo Inc Smith Seckman Reid SmithGroup SMRT, Inc. SOMEC MEDICAL Soundown Corporation Southgate Consulting Specialized Engineering Solutions SSOE SSR Stantec Stengel Hill Architecture Storey Program Mangement Storr Office Environments Strata Project Management Group StructureCare Surge Digital Marketing **SWA Architects** SwiftEnvirons Swinerton Syska Hennessy Group Tagliaferri Architects, Terracon Consultants Terracon Consultants. The Beck Group The Boldt Company The Concord Group The Innova Group The Neenan Company The Walsh Group The Whiting-Turner Contracting Company Thornton Tomasetti tk1sc – member of WSP TLC Engineering for Architecture Trinity NAC Turner & Townsend Turner Construction Tych & Walker Architects Unistrut Midwest Valley Engineering Vee Technologies Vereav VisArch Design Visarch, PA Walsh Group Walter P Moore Ware Malcomb Wharton-Smith WJH Health **WSP ZGF** Architects

**NELSON** 

NewGround

**NK Architects** 

Newcomb & Boyd

#### **ADVISORY BOARD**

The Healthcare Facilities Symposium & Expo has the industry's largest, volunteer advisory board that helps shape the educational content, special features and programs. They ensure all event components include the most relevant information and reflect the trends and issues of the healthcare design, construction and management industry. This passionate group shows amazing dedication to the event and industry with their service.

VICE PRESIDENT, SYMPOSIUM DIRECTOR



Jenabeth M Ferguson Vice President Symposium Director JD Events

SPECIAL ADVISOR AND FOUNDER



Wayne Ruga, PhD, FAIA, FIIDA, Hon. FASID Founder and President The CARITAS Project

**BOARD MEMBERS** 



James S Bicak, SVP Facilities Management, Construction & Campus Transformation, MetroHealth



**Susan Black,** Principal and Director, Perkins Eastman Black Architects Inc



Krisianna Bock, MPH, FACHE, EDAC, CPHQ, Principal, HKS Architects



**Neal Boothe** *Principal/Senior Electrical Engineer, TLC Engineering for Architecture* 



**Orest Burdiak,** Principal Interior Designer, Dept. of Veterans Affairs



Brenda M Bush-Moline, AIA, LEED AP, EDAC, Senior Principal/ Healthcare Leader, Stantec Architecture



Robert S Callaghan, Director of Business Development-Healthcare, BEAR Construction Company



Patrick M Casey, AIA, SVP/Facilities Construction & Systems Engineering, Harris Health System



Gary W Collins, AIA, NCARB, Senior Director, Healthcare Virtual Energy Solutions



Rolando Conesa, AIA, NCARB Principal, Regional Design Leader, NELSON



**Kevin D Crook, AIA, AHCA** *Healthcare Planner and Architect, FFE, Inc.* 



Tama Duffy Day, FIIDA, FASID, FACHE Principal and Global Senior Living Practice Leader, Gensler



Jeremy Fortier FACHE SASHE PMP CHC LEED AP, Executive Director, Development & Construction Insight, LLC



Jessica Gutierrez-Rodriguez, Executive Director, Facilities Management & Operations, University of Texas Health San Antonio



**Christopher Haedt**Designer, Project Architect,
DesignGroup



Mary Ann Lukowicz, BSCE, LEEP AP, Project Executive - Healthcare, The Walsh Group



**John P Marshall,** *Principal Advisor, Hall Render Advisory Services* 



**Don Marshall,** Vice President/ MHHS Program Manager, Broaddus & Associates



**Brian McFarlane,** Senior Vice President, Rogers-O'Brien Construction



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## HEALTHCARE CONSTRUCTION MARKET

- Healthcare is one of Austin's largest and fastest-growing industries. The region is home to more than 4,200 healthcare employers representing approx. 3,700 companies that embody diverse segments of the industry.
- The Dell Medical School at The University of Texas at Austin is a new teaching hospital that will become Central Texas' gateway to the future of care. With Dell Seton Medical Center at The University of Texas, Austin will have more specialists for a growing population; sustain high quality care for all, with a special concern for the vulnerable; discover new treatments, and enjoy economic growth.
- Seton Healthcare Family, a regional health care system, and Central Health, a public health care district, a new teaching hospital will be constructed adjacent to the new Dell Medical School
- St. David's HealthCare recently announced a \$275 million investment in the Central Texas area
- Texas has \$15.8 billion in the healthcare construction pipeline according to Dallas News
- Texas Society for Architects has over 6,500 members
- Texas is one of top 3 healthcare markets in the country with more than 600 hospitals
- Top hospitals in the country such as Houston Methodist Hospital, Memorial Hermann-Texas Medical Center and Baylor University Medical Center

#### THE DESTINATION!

- One of The Best Cities in North America by Travel + Leisure
- Named America's Next Boomtown by Forbes
- Austin was named one of The 13 Hottest US Cities for 2016 by Business Insider.
- Austin ranked #5 on The Top 25 Future-Ready U.S.
   Cities by PCMA Convene

- There are more than 200 restaurants, with a wide culinary range and many award-winning options.
- More than 250 live music venues
- Austin ranks in the top 20 large cities with the most vibrant art community in America, according to SMU's National Center for Arts Research.

#### **AUSTIN IS ACCESSIBLE!**

- Austin-Bergstrom International Airport «Best Domestic Airport Worldwide» and #16 Most Affordable Airport in the U.S.
- ABIA located only 7.5 miles from downtown, less than a 15 minute drive
- 50+ nonstop flights daily including international flights from London, Frankfurt, Cancun, Guadalajara and Toronto
- San Antonio is 74 miles, Houston is 147 miles and Dallas is 181 miles, Fort Worth is 188 miles
- The Austin Amtrak station is located on North Lamar Boulevard. Servicing the Texas Eagle route, trains run daily between Chicago and San Antonio and three times per week between Chicago and Los Angeles.
- Austin's Capital MetroRail service runs on 32 miles of existing freight tracks between Leander and downtown Austin. The Red Line services nine stations, including a stop in front of the Austin Convention Center. Each of the six vehicles holds 200 passengers and offers free wireless internet service

#### THE VENUE!

- The Austin Convention Center was named one of the Best Convention Centers by Smart Meetings
- Free WIFI throughout the entire facility
- The Austin Convention Center is a LEED® Gold certified building
- The convention center has a convenient downtown location, between the shores of Lady Bird Lake and historic Sixth Street. It has easy access to I-35 and is a short distance from 6,500 downtown hotel rooms